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Issue 5

Suite 200 - 515-3rd Ave. W.
Prince Rupert, BC
V8J 1L9

Phone: (250) 622-2332
Fax: (250) 622-2334
Toll free: 877-622-8288

New Program



Enhanced Aboriginal Services Program

New Staff



Softwood Industry Community Economic Adjustment Initiative Coordinator

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Community Futures Development Corporation of the Pacific Northwest



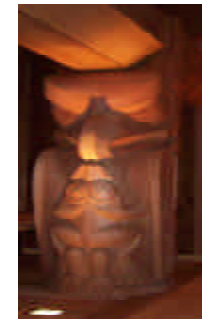
Enhanced Aboriginal Services Program

The Enhanced Aboriginal Program was developed after it was recognized that Community Futures of the Pacific Northwest (CFDC-PNW) and Western Economic Diversification were not servicing the Aboriginal communities along the North Coast as well as we would like. The remoteness of these communities, often accessible only by boat or seaplane, has often acted as a hindrance to properly serving the people of these communities.

Community Futures of the Pacific Northwest has strived to make regular visits to these communities in the past with mixed results. The Enhanced Aboriginal Service Program allows for the dedication of a CFDC-PNW staff member to this purpose. Todd Lemire, who was formerly the coordinator of the Softwood Industry Community Economic Adjustment Initiative, is now the Aboriginal Service Delivery Officer.

The main goal of the program is assist communities in building the capacity required for sustainable community economic development (C.E.D.). Some of the tools needed to create this sustainability include relationship building, partnership building, community involvement, job creation, strategic community planning and collaboration between all involved parties.

The role of the Aboriginal Service Delivery Officer and the Enhanced Aboriginal Services Program is to act as a catalyst in C.E.D., not as a consultant. For further information about this program please call Todd Lemire at the CFDC-PNW Office.



Picture: Hartley Bay Gitga'at Cultural Centre

CFDC-PNW Board of Directors

Nancy Wilson	Chair
Bill Parmar	Vice-chair
Jack Rudolph	Secretary/Treasurer
Don Seidel	Loans Committee Chair
Corien Speaker	Loans Committee Member
Brad Mirau	Director
Frank Alexcee	Director
Bob Sankey	Director

Community Futures of the Pacific Northwest is locally driven by a volunteer board of directors!

Meet our Board



Director - Bob Sankey

Bob Sankey was born in Lax Kw'alaams. He served as a Band Manager there for 25 years and as a Band Manager at in Kitkatla for 3.5 years. Prior to this, Bob worked in both the fishing and forestry industries.

Bob has always been very involved in all of the communities he has lived. He served as the Vice- President of the Tsimshian Tribal Council for 3 years, as well as serving as the Executive Director for the same organization for 1.5 years.

Bob received the George Crawford Award for Service and Contribution for Improvement of the Cedar Road Aboriginal Headstart Program during the time he served as President of that organization.

He has also served on the Fisheries Development Commission, the First Nations Health Advisory Committee to the Community Health Council, as well as serving for two years as the chair of the First Nations Health Authority.

Bob is widowed, has two lovely daughters and five wonderful granddaughters.

Ripple Effects



Western Economic Diversification Canada

Diversification de l'économie de l'Ouest Canada

Staff of Community Futures
of the Pacific Northwest

Maynard Angus	General Manager
Louise Leclerc	Executive Assistant/ Business Analyst
Treena Decker	C.E.D. Coordinator
Todd Lemire	Aboriginal Services Delivery Officer
Richard Burke	SICEAI Coordinator
Pat Lawson	Receptionist

Meet Our Staff



Richard Burke
SICEA Coordinator

Richard Burke takes over from Todd Lemire as the Softwood Coordinator.

Following his graduation from the Malaspina University College Fisheries Technology program in 1980, Richard spent several years working with various First Nations on fisheries-related projects.

After several years as Training and Communications Coordinator for the Tsimshian Tribal Council, Richard acted as coordinator for a variety of projects including the Northwest Wildlife Harvest Data Survey and the Butze Rapids Lookout Improvement Project before joining Community Futures of the Pacific Northwest (CFDC-PNW) in his present capacity.

Richard and his wife Rhoda, recently bought a house in Prince Rupert where they live with their two dogs Molly and Jake.

Suite 200 - 515 Third Avenue West ~ Prince Rupert ~ British Columbia ~ V8J 1L9

Community Futures of the Pacific Northwest ~ Ripple Effects

FEATURED BUSINESS LINK:

<http://www.smallbusinessbc.ca/2010/business/opportunity.htm>

What opportunities can you expect?

Athletes excel through a combination of thorough preparation and exceptional timing. It's really no **different for business**. The 2010 Winter Games will bring unlimited opportunities to excel, but your business must be prepared to act swiftly to take the lead. To turn opportunities into gold, you must prepare and plan.

There are **three main types of opportunities** for businesses: direct, indirect and related. And each one offers you the chance to show what your organization is truly made of.

\$2 billion worth of direct opportunities

There will be \$2 billion in direct business generated by the capital and operating expenditures of hosting the Games.

Indirect opportunities

Even if your business doesn't pursue a direct opportunity, you may be able to benefit from the many indirect opportunities associated with the Games.

Related opportunities

Putting on an event of this magnitude requires a diverse array of products and services. With increased tourism and trade to the province, smart businesses will maximize opportunities for their products and services to shine.

The key to success is to identify the types of opportunities suitable for your business and to develop a strategy to pursue them.

Cruise Ship Industry Opportunities

The McDowell Group did a Cruise Industry Opportunities Assessment and Gap Analysis for Prince Rupert which identified the following business development recommendations:

- Increased number and variety of retail businesses in strategic locations.
- Retail and Services Businesses catering to crew members.
- A community-wide currency exchange program is needed
- Currency Exchange and Automatic Teller Machines near the Dock.
- Coordinated promotion and designation of locally-made products.
- Shipping and courier services near the Cruise Ship Dock.
- Food and beverage demand is expected to exceed Prince Rupert's current capacity.



For a copy of the Cruise Industry Opportunities Assessment and Gap Analysis visit our office or the North Coast Economic Development Corporation Office located at 138-1st Avenue East.

What we do...

There are Community Futures offices throughout Western Canada. Community Futures of the Pacific Northwest serves the communities of Prince Rupert, Port Edward, Hartley Bay, Kitkatla, Kincolith, Oona River, Dodge Cove, Lax Kw'alaams and Metlakatla.

Community Futures of the Pacific Northwest is pleased to offer a variety of services to the North Coast region. The mission statement of Community Futures of the Pacific Northwest is:

"To actively contribute to building a diversified and sustainable economy for the Pacific Northwest through entrepreneurial development and participation in Regional Economic Planning."

Community Futures offers lending of amounts between \$5,000.00 and \$125,000.00 to eligible clients who have explored other financing options.

In addition to the primary focus of helping entrepreneurs through our lending services, we also have a business resource centre available to members of the general public at no cost. The resource centre includes a variety of printed materials, including a small library and two internet ready computers.

Community Futures ~ strengthening the economies of rural communities.

